

# DR. AUGUST OETKER KG



## Key data 2010

	2008	2009	2010	Change 2009/2010
<b>Net sales (EUR million)</b>	<b>9,246</b>	<b>7,956</b>	<b>9,457</b>	<b>+18.9%</b>
- Food	2,052	2,139	2,318	+8.3%
- Beer and Non-Alcoholic Beverages	1,646	1,586	1,636	+3.1%
- Sparkling Wine, Wine and Spirits	592	628	644	+2.6%
- Shipping	4,452	3,193	4,430	+38.8%
- Other Interests	504	410	429	+4.6%

<b>Investments (Euro million)</b> (excluding companies consolidated for the first time)				
	<b>831</b>	<b>445</b>	<b>597</b>	<b>34.2%</b>
- Food	105	141	71	-49.8%
- Beer and Non-Alcoholic Beverages	128	76	63	-17.8%
- Sparkling Wine, Wine and Spirits	17	14	11	-21.8%
- Shipping	535	168	420	+149.9%
- Other Interests	46	46	33	-28.0%

<b>Equity (Euro million)</b>	<b>1,924</b>	<b>2,072</b>	<b>2,391</b>
As a percentage of the balance sheet total	29.0	30.0	32.0

<b>Balance sheet total (Euro million)</b>	<b>6,633</b>	<b>6,906</b>	<b>7,473</b>
---	--------------	--------------	--------------

<b>Employees</b>	<b>24,107</b>	<b>24,539</b>	<b>25,591</b>	<b>+4.3%</b>
- Food	9,848	10,876	11,275	+3.7%
- Beer and Non-Alcoholic Beverages	5,458	5,291	5,943	+12.3%
- Sparkling Wine, Wine and Spirits	2,166	2,126	2,073	-2.5%
- Shipping	4,468	4,046	4,099	+1.3%
- Other Interests	2,167	2,200	2,200	0.0%
- Bank (at equity)	564	604	592	-2.0%